Chancellor's Forum: A Look Ahead

October 13 – Grossmont College



Agenda

- Fiscal Update
- Facilities/BondProjects Update
- Human Resources Update
- New Vision for Educational Support Services



Highlights

A Standout Year



- Much better financial spot than a year ago
- > Fiscally prudent decisions

Numerous Achievements

- Grossmont continues to be #1 transfer school to SDSU
- Cuyamaca's Student Services
 building designed around student
 engagement
- Grossmont nursing program ranks# 3 in the state
- Cuyamaca named a best college for veterans by the Military Times
- > Strong community recognition



Aiding Our Students



- More than \$20 million in federal emergency aid has covered basic needs (food, housing, clothes) for:
 - O 12,000 students at Grossmont
 - O 7,400 students at Cuyamaca

Connections

- Engaging with departments and campuses
- Open office hours
- Transitioning to more in-person meetings
- Community engagement



Board Priorities

- Community engagementOpen Board sessions
- Fiscal stability
- Building back enrollment
- ▷ DEIA
- Salary equity to attract and retain the best talent
- Future bond



Fiscal Update

Type of Funds

Unrestricted General Fund

Student Centered Funding Formula - 92%

Restricted General Fund

Federal Programs

State Categorical Programs

EOPS, DSPS, CalWORKS, CARE, Strong Workforce, Student Equity & Achievement, Guided Pathways

Grants

Local Programs

Supplemental Funds

Bookstore

Child Development Center

Associated Students

Student Rep Fees

Ornamental Horticulture

Prop V Funds

Capital Outlay Projects

2022-2023 Adoption Budget Unrestricted General Fund Revenue

Ongoing Revenue

Student Centered Funding Formula	\$131.4 m	92%
State	7.1 m	5%
Non-Resident Tuition	2.2 m	2%
Local	1.2 m	1%
Transfers	600 k	0.4%

Total Ongoing Revenue 142.5 m 100%

One Time Funds

Beginning Balance 5.7 m Purchase Orders Carry Over (POCO) 1.5 m

Contingency Board Reserve 14.4 m

Total Funds Available 164.1 m

Student Centered Funding Formula

Enrollment – Full Time Equivalent Students (FTES)

70% of SCFF 3 Year Average

Supplemental Allocation

20% of SCFF Pell Grant Recipients Promise Grant Recipients AB540 Students

Student Success Metrics

10% of SCFF

3 Year Average

Number of Students Receiving:

Associate Degrees for Transfer

Associate Degrees

Credit Certificates

Transfer Level Math & English

Transfer to a Four-Year University

Nine or More CTE Units

Regional Living Wages

2022-2023 Adoption Budget Unrestricted General Fund

Districtwide Ongoing Expenses

Total Ongoing Expenses	\$142.5 m	100%
Operating Expenses/Supplies	<u>13.3 m</u>	9%
Utilities	4.2 m	3%
Total Salaries & Benefits	\$125.0 m	88%
Benefits	39.7	
Salaries	\$85.3 m	

2022-2023 Adoption Budget Unrestricted General Fund

Grossmont College Ongoing Expenses

Salaries	\$47.5 m	
Benefits	20.8	
Total Salaries & Benefits	\$68.3 m	93%
Utilities	2.3 m	3%
Operating Expenses/Supplies	<u>3.0 m</u>	4%
Total Ongoing Expenses	\$73.6 m	100%

Ongoing Cost Increases Unrestricted General Fund

- Step, Column & Longevity Increases
- Health Benefits Increases
- STRS & PERS Rate Increases:

STRS rate increased from 16.92% to 19.1%

PERS rate increased from 22.9% to 25.37%

- Other Operating and Cost Escalation
- > 2022-2023 Cost Increases are about \$4.7 million

Fiscal Outlook

- ➤ The additional revenue the district has received this year is significant due to all the increases in the State budget

- No guarantee that we will be receiving additional revenue in the future

Challenges

- Enrollment has been declining for the past 4 years − 29%.
- Salaries & Benefits continue to be a large % of ongoing revenue
- → Hold Harmless funding will end in 2024/25 and will become our new base revenue
- No new revenue if SCFF calculation is less than base funding amount
 - O Enrollment
 - O Financial Aid
 - O Student Success Metrics

Challenges (continued)

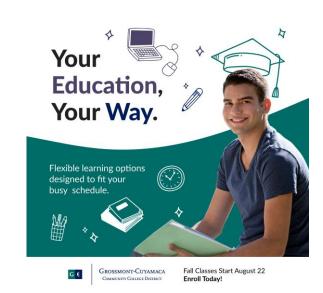
- Contain increased costs for future years in anticipation of no new revenue after 2024/25
- Must increase our contingency reserve for fiscal stability per State expectations

- Ensuring future fiscal stability

Enrollment Update

Building Back Enrollment

- Building back enrollment is a top priority for all of us
- State has invested one-time money to augment outreach, re-engagement and retention efforts
- Colleges have several efforts focused on enrollment



Resident FTES Summary

	<u>2018/19</u> Actuals	<u>2019/20</u> Actuals	<u>2020/21</u> Actuals	<u>2021/22</u> Actuals
Grossmont College	12,211	11,404	9,527	8,192
Cuyamaca College	5,486	5,364	4,770	4,362
Total FTES Earned	<u>17,697</u>	<u>16,768</u>	<u>14,297</u>	12,554 -29%

Supplemental Allocation Summary

	<u>2018/19</u> Actuals	2019/20 Actuals	2020/21 Actuals	<u>2021/22</u> Estimates
Pell Grant Recipients	8,209	8,084	6,524	5,587
AB540 Students	625	671	558	554
CPG Recipients (Calif. Promise Grant)	18,243	16,983	14,339	12,629
Total Headcount	27,077	<u>25,738</u>	21,421	<u>18,770</u> -31%

Griffin Enrollment

- Strategic Enrollment Management
 - O Strategic Enrollment Management (SEM) Academy
 - O College Promise enhancements
 - O FYE and CCAP Expansion
 - O Orientations for Students and Families
- Spreading Awareness
 - O College Knowledge Series (SCFF)
 HS Counselor Summit
- Targeted efforts to DI Communities
 - O Dedicated Academic and Support Services and Technology
 - O Instruction in the community (Las Colinas)
 - O Black/African American, LatinX, Middle Eastern, Tribal and AAPI engagement



Griffin Enrollment



Direct Communications

- O Phone banking to students (applied, but not enrolled, etc.)
- O Registration labs
- O Chatbot launch
- Retention Efforts
 - O Special programs, athletics
 - O College Hours
- Financial Aid
 - O Financial aid Fridays to encourage FAFSA completion, and Welcome Back grants for students FA22 and SP23

Griffin Enrollment

- Marketing and Communications' Innovative Presence
 - O Billboards, Bus wraps, ads on benches at SDSU
 - O Promoting short-term, accelerated, 'late-start' classes via email and website
 - O Sticky ads on front page of Union-Tribune
 - O Written materials: Brochure development, postcards
 - O Earned media via news releases, pitching
 - O Biweekly emails to all enrolled students with updates on student services and activities
 - O Social Media





Updates on Facilities & Bond Projects

Facilities Projects - Districtwide

- Access Control & Door Locks Upgrades
- Outdoor Wireless Access Points
- Solar Panels & Battery Storage & Parking Lot upgrades
- Ventilation Assessment − near completion
- HVAC Duct Cleaning
- Exterior Lighting Assessment
- Touchless Restrooms Plumbing Fixtures

Bond Projects

- Prop V passed in 2012 in the amount of \$398 million
- Main focuses:
 - O Modernizing and renovating existing facilities
 - O Improving infrastructure and technology
 - O New construction



Bond Projects: Grossmont College

Completed projects:

- O Performing & Visual Arts Center
- O Math, Science & Career Tech renovation Phase I (Bldg. 31)
- O Main Chiller expansion
- O Infrastructure/utilities improvements
- O Campus-wide energy upgrades



Bond Projects: Grossmont College

- Projects under construction or forthcoming:
 - O Math, Science, Career Tech & Veterans Resource Center (Bldg. 36)
 - O Liberal Arts & Business Tech renovation (Bldgs. 51 & 55)
 - O Liberal Arts & Business Tech upgrades (Bldgs. 52, 53 & 54)
 - O MTS Transit Station ADA & Infrastructure upgrades
 - O Arts & Comm. Complex- Phase II



Bond Projects

- Projects are facing unforeseen cost escalation, manpower shortages, and supply chain delays
- Causing funding shortages for future planned projects
- Setting aside reserves
- Not able to complete all projects identified in current and previous bonds
- ▷ There are identified needs at both colleges that still need to be addressed

Potential Future Bond

- Efforts informed by recent updated Comprehensive Strategic and Facilities Plan
- > Feasibility study showed we are not viable for 2022
- Will begin ramping up for possible bond in 2024
 - Community awareness efforts
- > Identify critical needs



Human Resources Updates

Campus Safety

- Campus Lighting Assessment Project
- Asset Protection
- Weekly Assessment of Campus/District areas
- Public Safety Taskforce

EEO & Diversity in Hiring

- Establishing EEO office in HR
- Enhanced recruitment efforts
- Working closely with the Equity Employment Taskforce



Flexible Work Policy

- ▷ Introduced into negotiations by two of our labor groups
- > Focused discussions to begin next month
- Current options remain in place until policy is approved

And Finally.....

HR is engaging with a consultant to review staffing, structure and to provide recommendations for streamlined and efficient processes.

New Vision for Educational Support Services

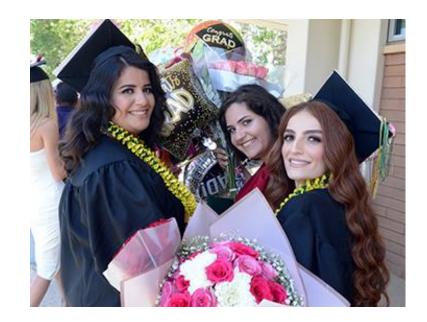
Educational Support Services - Reimagined

- New vision
- Restructured department



Current Initiatives

- Rolling out a compressed calendar
- Moving up fall registration
- Following our new GCCCD
 Comprehensive Strategic and Facilities Plan 2022-2028:
 A Shared Vision for the Future



Current Initiatives

- Catalog and curriculum software
- Districtwide partnership programs (Dual enrollment)
- ➤ The Promise (eligibility updates effective spring 2023)





Technology Update

IT Governance

- ▶ Technology Planning & Policy Council
- Technology Operations Group
- Technology Planning Summit



Major Projects

- ▷ Student Information System (SIS)



